

SMMT INTERNATIONAL DEPARTMENT

DAVID CROXSON

HEAD OF DEPARTMENT
MIDDLE EAST & AFRICA
INTERNATIONAL COMMITTEE
CUSTOMS & TARIFFS MATTERS
Tel 020 7344 9230
Email dcroxson@smmt.co.uk

LES PARFITT

ASIA/PACIFIC
INTERNATIONAL BUSINESS GROUP
Tel 020 7344 9233
Email lparfitt@smmt.co.uk

RUSS MURTY

EUROPE & RUSSIA
DESIGN ENGINEERING GROUP
Tel 020 7344 9229
Email rmurty@smmt.co.uk

PATRICIA SHAW

NORTH & SOUTH AMERICA
ADMINISTRATION
Tel 020 7344 9260
Fax 020 7344 1675
Email pshaw@smmt.co.uk

SMMT Ltd

Forbes House
Halkin Street
London
SW1X 7DS
Web site: www.smmt.co.uk

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

MEMBERSHIP LIST

Company	Contact
Allmakes Ltd	Martin Connolly
ArvinMeritor Automotive Inc	Marco Foley
BSTC Ltd	Paul M Heaven
BES Associates	Philip J Allen
Borg Warner Ltd Emissions/ Thermal Systems	Richard Long
Brian McLaughlin	Brian McLaughlin Associates
Britax PMG Ltd	Andy Overend
Brittain Engineering Ltd	Paul Beza
C.T.P. Automotive	Peter Greensmith
Cosworth Technology Ltd	Mike Richards
Crozier International Ltd	Michael J English
DT Assembly & Test Europe Ltd	Keith Payne
Dzus Fasteners	Paul Sefton
Eurocams Ltd	Graham Masarik
Eurotec International plc	Brian Newell
GKN Driveline	Alastair J R Kitson
Global Components and Tooling Corporation Ltd	J Richard Hinds
Guyson International Ltd	Richard A Standing
Haldex Brake Products Ltd	Andrew Hunter
Hella Manufacturing Ltd	Christopher Holland
I.M. Group Ltd	Peter Kinnaird
IPACO Group	Andy Kitchen
Jacobs Vehicle Systems	Michael D Spencer
Johnson Matthey Plc	Nigel Will /Andrew Ward
Knibb Gormezano and Partners	Rodney Joyce
LLi Ltd	Les Lawrence
Land Rover / Jaguar	Clive Bevan

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

MEMBERSHIP LIST

Company	Contact
LEONI Wiring Systems UK Ltd	Antony Gross
Lotus Engineering	Steve Hutchins
Lubepack Ltd	Brian Cumpstay
Mike Wattam & Associates	Mike Wattam
Millbrook Proving Ground Ltd	Damien Faysse
MIRA Ltd	Thomas Schaal
Optare Group Limited	Steve Johnson
Otter Controls Ltd	Ron Witts
Premier Hazard Ltd	Len Henshall
Prestolite Electric Ltd	Mariusz Morawski
Prodrive Automotive Technology (Europe) Ltd	Tony Braddon
Profex Associates Ltd	Brian Stables
Remploy Automotive	Andrew Omand
Replica Engineering Ltd	David Hoare
Retainagroup Ltd	Peter Woods
Ricon UK Ltd	Tony Baugh
Roush	John Tampkins
Senior Automotive - European Aftermarket Products	Roger A Phillips
Stafford Rubber Co Ltd	Steve Huckfield
TWI Ltd	John Kell
ThyssenKrupp Body Stampings Ltd	David Fletcher
Ultraseal International	Ken Southwell
Vision Alert Automotive Ltd	Christopher Marshall
Zytek Group Ltd	Steve Tremble

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Allmakes Ltd

176 Milton Park
Abingdon
Oxon OX14 4SW
England

Contact Martin Connolly – Export Sales Manager
Tel +44 (0)1235 854438
Fax +44 (0)1235 821133
Mobile +44 (0)7789 550081
E-mail martinc@allmakes.co.uk
Website www.lrparts.co.uk

Description of Products/Services

Allmakes are an Independent supplier of Land Rover parts and accessories.

We supply Genuine, Original Equipment (OE) and Quality Assured Replacement parts which carry a full Warranty and Technical Support. Allmakes are an ISO9001:2000 Certified company

Description of Company Interests worldwide

Allmakes have subsidiary companies in France, Germany, Spain, Portugal, Greece and the USA.

We distribute Land Rover parts to over 100 countries Worldwide through Distributors and Agents and are approved suppliers to the United Nations, World Bank, British MOD, Save the Children, Military and NGOs.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

ArvinMeritor Automotive Inc

Fordhouse Lane
Birmingham B30 3BW
UK

Contact Marco Foley - Marketing Manager
Tel +44 (0)121 625 3220
Mobile +44 (0)7760 678 497
Fax +44 (0)121 459 9808
E-mail marco.foley@arvinmeritor.com
Website www.arvinmeritor.com

Description of Products/Services

ArvinMeritor Door Systems are a principal provider of window, door and access control components and modules. The business designs and manufactures a variety of modular door systems plus a range a manual and power window regulators. Unique to the industry, ArvinMeritor also manufactures its own electric motors and produce over 30 million window regulators and one million door modules annually. The Door Systems business is also a world leader in the supply of aperture latching solutions for the automotive industry. In a single year the company designs and manufactures over 21 million side door, trunk, tailgate, hood and sliding door latches in both manual and electrical form for the majority of the world's vehicle manufacturers.

Description of Company Interests worldwide

ArvinMeritor, Inc. is a premier \$7-billion global supplier of a broad range of integrated systems, modules and components to the motor vehicle industry. The company serves light vehicle, commercial truck, trailer and specialty original equipment manufacturers and related aftermarkets. In addition, ArvinMeritor is a leader in coil coating applications. The company is headquartered in Troy, Mich., and employs 32,000 people at more than 150 manufacturing facilities in 27 countries.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

BSTC Ltd

Aspect Court
4 Temple Row
Birmingham B2 5HG
UK

Contact Paul M Heaven – Director
Tel +44 (0)121 609 4737
Mobile +44 (0)7799 416146
Fax +44 (0)1527 575602
E-mail pmheaven@aol.com
Website www.bstc.info

Description of Products/Services

BSTC Ltd provides technology and corporate finance consultancy services and its directors/staff serve upon the boards of a variety of technology companies with interests in the retail automotive sector, worldwide. Specific interests and solutions include supply chain management, customer and supplier relationship management, parts location, internet services and telecommunications.

Description of Company Interests worldwide

BSTC Ltd has clients throughout Europe and companies in which it has interests have offices in Europe, North America, Asia Pacific, Africa and the Far East.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

BES Associates

Beech House
10 The Brache
Maulden
Beds MK45 2DR
UK

Contact Philip J Allen – Senior Partner
Tel +44 (0)1525 402706
Mobile +44 (0)7799 895740
Fax +44 (0)1525 634417
E-mail phil.allen@besassociates.co.uk
Website

Description of Products/Services

Business Consultancy.

Description of Company Interests worldwide

Market reports, liaison, sales contacts in automotive component industry, particularly with Japanese OEM's and component manufacturers.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Borg Warner Ltd. Emissions/Thermal Systems

Alexander House
21 Station Approach
Virginia Water
Surrey GU25 4DW

Contact Richard Long - Business Manager
Tel +44 (0)1344 846701
Mobile
Fax +44 (0)1344 846709
E-mail rlong@borgwarner.com
Website www.bwauto.com

Description of Products/Services

Manufacture viscous fan drives and fans as part of a cooling system, EGR valves, throttle bodies, actuators and inlet manifolds as part of emissions systems. Supply car, van, truck, AG tractor and bus market OEM's on a global basis.

Description of Company Interests worldwide

Supply/work with the majority of OEM's throughout Europe, Eastern Europe, Russia/CIS Turkey, India, China, Korea, USA and Brazil.

BorgWarner E/TS have manufacturing plants in each global region of the world.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Britax PMG Ltd

Bessingby Industrial Estate
Bridlington
East Yorkshire Y016 4SJ
UK

Contact Andy Overend, Export Manager
Tel +44 (0)1788 816715
Mobile +44 (0)7801 612325
Fax +44 (0)1262 605666
E-mail Andrew.Overend@britax-pmg.com
Website www.britax-pmg.com

Description of Products/Services

Manufacturers for both OE and aftermarket of a complete range of:
Lighting
Beacons
Mirrors

Predominately for the construction, agricultural, truck and bus sectors.

Description of Company Interests worldwide

Exporters to over 50 countries, with sister companies in France, Germany, Australia and USA.

Turnover: 50/50 – OE/Aftermarket and 50/50 – UK/Export.

Major clients include: Case New Holland, Agco (Massey Ferguson), Caterpillar, JCB, Volvo Heavy Industry, Komatsu, Nacco (Hyster & Yale) & Mayflower.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Brittain Engineering Ltd

PO Box 367
509 Footscray Road
London SE9 3UJ
UK

Contact Paul Beza - Chairman & Managing Director
Tel +44 (0)20 8302 0310
Mobile
Fax +44 (0)20 8309 1321
E-mail brittengbezap@cs.com
Website www.britteng.com

Description of Products/Services

Exporters/export agents for speciality chemicals (metal finishing, maintenance chemicals, sealants & adhesives), non-destructive and materials testing systems (penetrant inspection systems, magnetic particle inspection systems, eddy current & ultrasonic flaw detectors, bond testers, visual inspection instruments, radiographic accessories, coating thickness gauges, paint shop accessories, hardness testers) and industrial equipment Quality Assurance system approved to BS EN ISO 9002.

Description of Company Interests worldwide

Distributors/agents for Central and Eastern Europe. Subsidiary in Romania, representatives based in Croatia, Yugoslavia, Bulgaria & Slovakia. Founder members, British Romanian Chamber of Commerce.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Brian McLaughlin

4 Kirkwall
Southam
Warks CV47 0HQ
UK

Contact Brian McLaughlin – Customs & Excise Adviser
Tel +44 (0)1926 811407
Mobile
Fax
E-mail brian@mclassociates.co.uk
Website www.mClassociates.co.uk

Description of Products/Services

Automotive forecasts and publishing (www.Autiligence.com)
Customs classification guide (automotive)
Customs Databooks (120 x country briefs)

Description of Company Interests worldwide

As above – all publications available through website.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

C.T.P. Automotive

Packington Hall
Tamworth Road
Lichfield WS14 9PP
UK

Contact Mr P Leonard– General Manager & Director Overseas
Operations

Tel +44 (0)1543 434600

Mobile

Fax

E-mail petergreensmith@ctpgills.co.uk

Website

Description of Products/Services

Control cables
Plastic Levers
Pressings
Antennas/cables/lighting.

Description of Company Interests worldwide

Sourcing.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Cosworth Technology Ltd

Costin House
St James Mill Road
Northampton NN5 5TZ
UK

Contact Mike Richards- Info systems officer and Anthony Manias - Head of Business Devt.

Tel +44 (0)870 157 3221/ +44 (0)870 157 3375

Mobile +44 (0)781 309 1599 / +44 (0)77109 65531

Fax +44 (0)870 157 3186 / +44 (0)870 157 3329

E-mail [mrichards@cosworth-technology.co.uk/](mailto:mrichards@cosworth-technology.co.uk) amaniass@cosworth-technology.co.uk

Website www.cosworth-technology.co.uk

Description of Products/Services

Automotive design, development, calibration consultancy, manufacturing, foundry and diagnostics.

A Major supplier of Powertrain Engineering services to the global automotive industry, with a wide range of clients amongst the world's largest car producers.

A unique blend of capabilities, including powertrain design, development and systems integration, engine manufacturing, aluminium engine component casting technology and powertrain electronics and diagnostics systems.

A subsidiary of Audi AG with operations both in Europe and the US, Cosworth Technology acts as an independent consultant.

Description of Company Interests worldwide

UK, Germany, Iran, Russia, USA, China, Korea, India and South Africa

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Crozier International Ltd

6/1 Tverskaya Ul.
Flat 39
125009 Moscow
Russian Federation

Contact Michael J English - Director
Tel 00 7 095 292 4246
Mobile +44 (0)7710 412920
Mobile Russia 00 7 916 4091961
Fax 00 7 095 2924246
E-mail crozier@attglobal.net
Website

Description of Products/Services

Consultant for Johnson Matthey Catalytic Division, Russia and CIS.
Plus Consultancy for IFC, EU – Tacis, Phare and MEDA programmes.

Description of Company Interests worldwide

Representation, launching companies in Russia and the CIS.

Consultancy projects.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

DT Assembly & Test - Europe Ltd (Hartridge)

Tingewick Road,
Buckingham MK18 1EF
United Kingdom

Contact Keith Payne – Sales and Marketing Manager and Richard Savory – Sales (Middle East & Africa)

Tel +44 (0)1280 828636 +44 (0) 1280 828634

Mobile +44 (0)7718805923 +44 (0) 17718 603841

Fax +44 (0)1280 828421 +44 (0) 1280 828421

E-mail kpayne@hartridge.com rsavory@hartridge.com

Website www.hartridge.com

Description of Products/Services

Manufacturers of diesel fuel injection test and calibration equipment including:

Diesel fuel injection pump test stands

Injector test / remanufacturing equipment

Cummins PT pump and injector test stands

All makes Common Rail pump and injector test equipment and associated clean room products.

Electronic Unit Injector test – Cambox and controls

Diesel Smokemeter

Description of Company Interests worldwide

A independent global distribution network in approximately 120 countries serving the needs of the diesel fuel injection service workshops.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Dzus Fasteners

Farnham Trading Estate
Farnham
Surrey GU9 9PL
UK

Contact Paul Sefton – Managing Director
Tel +44 (0)1252 741172
Mobile
Fax +44 (0)1252 712738
E-mail Paul.sefton@dzus.com
Website www.dzus.com

Description of Products/Services

Design, development, manufacture and distribution of quick release quarter turn fasteners and latches for the automotive industry. Dzus has a catalogue of standard products, and many patented designs, however most products are uniquely designed for the customer to give cost savings in assembly and service.

Description of Company Interests worldwide

Dzus has companies in UK, France, Germany, USA and a joint venture in Japan.

In addition a network of distributors throughout the world ensure our customers can be served in their local market.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Eurocams Ltd

72 Farm Road
Weston-super-Mare
Somerset BS22 8BD
UK

Contact Graham Masarik – Sales Director
Tel +44 (0) 1934 418830
Mobile +44 (0) 7734 870578
Fax +44 (0) 1934 612991
E-mail sales@euro-cams.com
Website www.euro-cams.com

Description of Products/Services

Manufacturers and distributors of engine components specialising in:

Camshats, rocker arms, camfollowers, hydraulic lifters, valve tappet shims, rocker shafts and casting for any of the above.

Description of Company Interests worldwide

Aftermarket and OEM/OES.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Eurotec International plc

Eurohm Works
Petersfield Road
Greatham
Liss
Hampshire GU33 6AA
UK

Contact Brian Newell - Sales and Marketing Director
Tel +44 (0)1420 538500
Mobile +44 (0)7850 858302
Fax +44 (0)1420 538111
E-mail b.newell@eurotec-intl.co.uk
Website www.eurotec-intl.co.uk

Description of Products/Services

Design and manufacture of Car Audio/Multimedia peripherals, with specialist facilities for loudspeaker and antenna development. Use of MLSSA for loudspeaker measurements, and in-vehicle acoustic analysis. Multiple CAD platforms, including Catia V5, Pro Engineer, AutoCad, Ideas.

Description of Company Interests worldwide

Wholly owned Sales and liaison office in Taipei, Taiwan.
Alliance partnership with Gemmy/Dainty for loudspeaker manufacture in Shenzhen, China and Taipei, Taiwan.
Antenna manufacturing partnership in Italy.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

GKN Automotive International GmbH

Nussbaumweg 19 – 21
51503 Rösrath
Germany

Contact Alastair J R Kitson - Director, East Europe, Mid-East &
Central Asia
Tel 00 49 2205 806 8257
Mobile 00 49 172 205 1357
Fax 00 49 2205 806 8258
E-mail Alastair.Kitson@gkndriveline.com
Website www.gkn.com

Description of Products/Services

Manufacturer and supplier of automotive driveline systems and components, automotive sinter metal components, automotive structures

Description of Company Interests worldwide

Driveshaft manufacturing and sinter metal product manufacturing in USA, Brazil, Colombia, UK, Spain, France, Italy, India, Germany, Oleśnica, Malaysia, Poland, Slovia, Thailand, Taiwan, China, Korea, Japan, Australia, Slovenia, Turkey, Russia and Ukraine; representative office in Moscow, Licence in Iran.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Global Components and Tooling Corporation Ltd

Institute of Food Research
West Site A Building
Norwich Research Park
Colney, Norwich
Norfolk NR4 7UT
UK

Contact J Richard Hinds - Chairman & Managing Director
Tel +44 (0)1603 505743
Mobile
Fax +44 (0)1603 505744
E-mail jrhinds@gctcltd.com
Website www.gctcltd.com

Description of Products/Services

Specialism in design and manufacturing cost reduction within the Automotive O.E.M. and leading aftermarket industry sectors at Tier I and II levels.

Transfer of technical and manufacturing excellence from high cost base markets to offshore, low cost, emerging accredited sources for subsequent re export of highly competitive, value added toolin and component supply in bulk or semi/fully assembled condition to any Global client world market.

Description of Company Interests worldwide:

Local operating offices and J.V.s control and monitor manufacturing, sourcing and logistics operations in key emerging regions of central/eastern Europe, China, Taiwan, India, Russia and Portugal.

Sales and marketing function based in UK with suporting offices in North America. World sourcing operations based in Czech Republic with supporting offices in China, Taiwan, India and Portugal.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Guyson International Ltd

Snaygill Industrial Estate
Keighley Road
Skipton
North Yorkshire BD23 2QR
England

Contact Richard A Standing – International Business Development
Manager

Tel +44 (0)1756 799911

Mobile +44 (0)7831 213 386

Fax +44 (0)1756 790213

E-mail richard.standing@guyson.co.uk

Website www.guyson.co.uk

Description of Products/Services

Design & manufacture of blast finishing, industrial spray washers and ultrasonic cleaning machines.

Description of Company Interests worldwide

Design & Manufacture in the UK

Design & Manufacture in the USA

Customer technical centre in France

Sales and service in most regions of the world

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Haldex Brake Products Ltd

Moons Moat Drive
Moons Moat North
Redditch
Worcestershire
B98 9HA

Contact Andrew Hunter- Product Manager
Tel +44 (0) 1527 499 499
Mobile +44 (0) 7788 190 317
Fax +44 (0) 1527 499 508
E-mail andy.hunter@haldex.com
Website www.haldex.com

Description of Products/ Services

ABS, EBS and Brake system components manufacturer.

Description of Compant Interests Worldwide

Haldex is an innovator in vehicle technology supplying proprietary systems and components for trucks, cars and industrial vehicles worldwide.

With 4100 employees and 34 locations worldwide, including 20 manufacturing sites. Haldex has annual sales of over 7 billion swedish kroner and is listed on the Stockholm Stock Exchange.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Hella Manufacturing Limited

Wildmere Industrial Estate
Banbury
Oxon OX16 1EY
England

Contact Christopher Holland – Managing Director
Tel +44 (0)1295 272211
Mobile
Fax +44 (0)1295 278025
E-mail chris.holland@hella.com
Website www.hella.com

Description of Products/Services

The company manufactures vehicle lighting products covering head lamps, rear lamps, signal lamps and interior lighting. In addition the company acts as a UK original equipment sales organisation for components manufactured by the Hella Group worldwide. The full range of products covers automotive electrical and electrical systems in addition to lighting.

Description of Company Interests worldwide

Design, manufacture and supply of automotive electrical and electronic systems and components for application to vehicles of all types for both original equipment and aftermarket applications worldwide.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

IPACO Group

3000 Manchester Business Park
Aviator Way
Manchester M22 5TG
England

Contact Andy Kitchen - Business Development Director
Tel +44 (0)161 266 2043
Mobile +44 (0)7799 646394
Fax +44 (0)161 2661262
E-mail andy.kitchen@gesco.uk.com
Website www.ipacosite.net

Description of Products/Services

Automotive Components supplier

- cockpits/IP
- seats/trim
- audio
- fuel systems
- bumper systems
- wiring harness

Description of Company Interests worldwide

Manufacturing operation in Iran
Management and business centre in UK
Interests in France and Far East

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

I.M. Group Ltd

Ryder Street
West Bromwich
West Midlands B70 0EJ

Contact David Wall – Director Overseas Operations
Tel +44 (0)121 224 1661
Mobile +44 (0)7771 736 267
Fax +44 (0)121 522 60 07
E-mail david.wall@imgroup.co.uk
Website

Description of Products/Services

IM Trade Consultants Beijing can act either as a consultant or agent to develop business opportunities in China.

Established for over 8 years in China, we have developed wide-ranging knowledge and contacts within the automotive sector. Assistance to sell, components, systems, sub assemblies and intellectual property rights into China, or help you source the same from within China.

Agents for Peugeot Citroen's Engine Sales Division in China, and as a direct result of our efforts a PCM diesel engine will soon be specified for the first time in a major supply deal with a Chinese maker, and a number of other makers are due to follow soon after forecasting over 20000 engine sales per annum.

Description of Company Interests worldwide

IM Group Ltd is the importer/distributor of Subaru, Isuzu and Daihatsu in the UK. In addition we are the importer and distributor of Subaru in the Irish Republic, and Subaru and Daihatsu throughout Denmark, Sweden, Finland and the Baltic States.

Our subsidiary in Zimbabwe IM Truck PVT has built sector leading market shares representing the Chinese Truck brands Dongfeng, and FAW Jinbei throughout Southern Africa.

The Group also has property interests through IM Properties Plc comprising a portfolio of commercial and residential property throughout the UK.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Jacobs Vehicle Systems

Danaher House, parkway One Business Centre
Parkway Drive
Sheffield
S9 4WU
England

Contact Michael D Spencer
Tel +44 (0) 114 256 4210
Mobile +44 (0) 7836 240 598
Fax +44 (0) 114 256 4246
E-mail mspencer@jakebrake.com
Website www.jacobsvehiclesystems.com/ www.jakebrake.com

Description of Products/Services

Manufacturer/ OEM Supplier. Jacobs Engine Brakes, Retarders, Variable Valve Actuation systems.

Description of Company Interests Worldwide

Main manufacturing in USA and Mexico. Operation facilities in UK/ Europe, Japan, Korea and China.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Johnson Matthey Plc

Orchard Road
Royston
Herts SG8 5HE
UK

Contact Nigel Will – Business Manager & Andrew Ward – Account Executive

Tel +44 (0)763 253 437 & +44 (0)1763 253 463

Mobile +44 (0)7967 278032 & +44 (0)7968 568 568

Fax +44 (0)1763 253011 & +44 (0)1763 253 388

E-mail willni@matthey.com & wardan@matthey.com

Website www.matthey.com

Description of Products/Services

Automotive Catalysis

Description of Company Interests worldwide

Company interests are Global.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Knibb Gormezano and Partners

The Old Vicarage
Market Place
Castle Donington
Derbyshire
DE74 2JB

Contact Rodney Joyce- Director
Tel +44 (0) 1332 856 301
Mobile
Fax +44 (0) 1322 856 302
E-mail rodneyjoyce@kgpauto.com
Website www.kgpauto.com

Description of Products/Services

Consultancy in the Automotive Industry

- Technology market analysis
- New product introduction
- Competitor/ potential partner analysis
- Market entry strategy and development
- Commercial due diligence
- Operational assessment and problem solving

Description of Company Interests Worldwide

Worldwide coverage through partners and associates in all major automotive markets.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Lli Ltd (Les Lawrence International Ltd)

The Pond Place
Salthan Lane
Runcton
Chichester
West Sussex PO20 1PU
UK

Contact Les Lawrence – Managing Director
Tel +44 (0)1243 789762
Mobile +44 (0)7715 422081
Fax +44 (0)1243 789761
E-mail LLiLtd@aol.com
Website www.liltd.com

Description of Products/Services

Support on design, engineering, CAD/CAE/CAM, manufacturing, component and assembly supply, tooling. Specialist in automotive projects in Europe and India.

Description of Company Interests worldwide

Associate consultant support in India and Korea.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Land Rover/Jaguar

Block 17
Lode Lane
Solihull
West Midlands B92 8NW
UK

Contact Clive Bevan – Strategic Sales
Tel +44 (0)121 700 3950
Mobile +44 (0)7970079202
Fax +44 (0)121 700 9198
E-mail cbevan3@landrover.com
Website www.landrover.co.uk

Description of Products/Services

Supplier of Land Rover/Jaguar product to O.E. manufacturers.

Description of Company Interests worldwide

Vehicle manufacturers worldwide.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

LEONI Wiring Systems UK Ltd

Lower Milehouse Lane
Newcastle-under-Lyme
Staffordshire
ST5 9BT
UK

Contact Antony Gross - Commercial Manager
Tel +44 (0)1782 604360
Mobile +44 (0)7785 234 307
Fax +44 (0)1782 604895
E-mail tony.gross@leoniwiring.co.uk
Website www.leoni.com

Description of Products/Services

Design, development, production and delivery of automotive electrical distribution systems (EDS) including wiring harnesses, fuseboxes, ECUs and other related products.

Description of Company Interests worldwide

Production facility in UK, Romania, Egypt and Portugal.

LEONI AG – (parent company) also has wiring harness production facilities in Germany, Hungary, Poland, Tunisia, Slovakia, Ukraine, U.S.A, Mexico, South Africa, India (J.V.) and China.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Lotus Engineering

Potash Lane
Hethel
Norwich NR14 8EZ
UK

Contact Steve Hutchins – Head of Sales
Tel +44 (0)1953 608 000
Mobile
Fax +44 (0)1953 608 240
E-mail Shutchins@lotuscars.co.uk
Website www.lotuseng.com

Description of Products/Services

Lotus Engineering has evolved over the past 50 years from a small consultancy of brilliant engineers and designers working on Lotus Cars to become one of the finest automotive engineering consultancies, working for most of the world's major car manufacturers. Our approach is unique in the industry and we employ more than 1000 experienced engineering staff and technicians to create world class vehicle engineering solutions to meet clients' needs. Our strengths lie in our thorough understanding of the automotive business, leading edge engineering expertise and our talented staff.

Description of Company Interests worldwide

Lotus Engineering Europe – UK
Lotus Engineering North America – USA
Lotus Engineering Asia Pacific - Malaysia

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Lubepack Ltd

Cow Lane
Mount Pleasant
Oldham
OL4 1HS
UK

Contact Brian Cumpstay - Director
Tel 0161 620 0440
Mobile 07768 514 944
Fax 0161 621 0801
E-mail brian.cumpstay@ukonline.co.uk
Website www.lubepack.co.uk

Description of Products/Services

Specialist packer and supplier of greases, lubricants, cleaners, adhesives and sealants in measured doses between 0.50 and 125.00 ml for component kits.

Single shot applications using saran tubes with their directional tear off nozzle (0.50ml to 30.00ml) and laminate sachets (20.00ml to 125.00ml) are usually included with component kits or charged to the job on service/maintenance routines, for covering constant velocity joints, brakes, clutches, ignition modules/sensors, cylinder heads, camshafts, lighting, wheel bearings, wheel nuts/spacers, seating "O" rings, lubrication and insulation against water and corrosion of electrical contacts, switch gear, junction boxes, cables and valves.

Collapsible tubes (5.00 to 100.00ml) with screw cap tops/nozzles are also available for for the above and DIY and Point of Sale Applications.

Description of Company Interests worldwide

70% of the business is to the automotive market. 80% of the business is export to Germany, France, Spain, Italy, The Netherlands, Denmark, Sweden, Austria, Turkey, and Lithuania.

We service both Original Equipment and Aftermarket requirements, acting as a second or third tier supplier. We do not operate directly in the retail market

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

McKechnie Industrial Fasteners

Longacres
Willenhall
West Midlands WV13 2JS

Contact Bob Morgan – Divisional Chief Executive
Tel +44 (0)1902 600110
Mobile
Fax +44 (0)902 600112
E-mail bobmorgan@psminternational.com
Website

Description of Products/Services

Specialist fasteners and latches. Trading as “Dzus”, “PSM”, Multi-Automation” and “Hartwell”.

Description of Company Interests worldwide

Manufacture:
UK, USA, France, Germany, Spain, India, China, Czech Republic, Taiwan and Mexico.

Sales & Distribution:
As above and Sweden, Italy, Australia, Japan and Singapore.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Mike Wattam & Associates

12 Holly Lodge
Lindsay Road
Poole
Dorset
BH13 6BQ

Contact Mike Wattam – Managing Associate
Tel +44 (0)1202 761 051
Mobile +44 (0)7785 790931
Fax +44 (0)1202 767 326
E-mail mike@mikewattam.com
Website www.mikewattam.com

Description of Products/Services

Consultancy specialising in marketing strategy and representation. Operating in the V.M. supply chain, distribution and retailing of vehicles and in after-market activities.

Scope of activities includes financial structuring, business and profit development programmes, corporate recovery, interim and project management, market research, lean supply and lean distribution.

Clients include international vehicle makers, tier suppliers and after-market specialists. Import/Export of vehicle parts with OE and aftermarket specialist in 2004 EC accession markets.

Description of Company Interests worldwide

MWA operates from the UK, and has a network of fully experienced Associates based in most European countries, and the USA.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Millbrook Proving Ground Ltd

Millbrook
Nr Ampthill
Bedfordshire
MK45 2JQ

Contact Damien Faysse – Head of Business Development
Tel +44 (0)1525 408364
Mobile +44 (0)7802 463 8325
Fax +44 (0)1525 408468
E-mail dfaysse@millbrook.co.uk
Website www.millbrook.co.uk

Description of Products/Services

Millbrook is an independent vehicle test and development centre. Millbrook provides test and development solutions for component, systems and complete vehicles (mainly automotive). Millbrook's outstanding facilities include the most comprehensive range of tracks and laboratories available anywhere in Europe. Specialist sectors include whole-vehicle durability, safety, component and systems test, NVH, Powertrain, emissions and alternative fuels engineering.

Complete service offering from complete engineering to facility rental.

Description of Company Interests worldwide

The growing globalisation of the design and development of vehicles is offering more opportunities that Millbrook want to seize.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

MIRA Ltd

Watling Street, Nuneaton
Warwickshire CV10 0TU, England

Contact Terry Spall – General Manager – Asia
Tel +44 (0)24 7635 5220
Mobile +44 (0)7760 178892
Fax +44 (0)24 7635 8220
E-mail terry.spall@mira.co.uk
Website www.mira.co.uk

Contact Paul Atkin - General Manager
Tel +44 (0)24 7635 5418
Mobile +44 (0)7785 306703
Fax +44 (0)24 7635 418
E-mail paul.atkin@mira.co.uk

Description of Products/Services

Independent centre of excellence for automotive product engineering and test services. MIRA's engineering services include: Programme planning and management, product definition, concept engineering, engineering design, predictive modelling and simulation, prototype test, development and validation through to homologation for world markets as well as offering many special services, such as cost and weight optimisation. Engineering expertise exists at MIRA in all areas of the vehicle including: Body and trim, chassis, suspension and steering, braking, powertrain. MIRA has design and development experience in many areas of automotive engineering including: Body structures and durability, crashworthiness, refinement, vehicle dynamics and powertrain installation and matching. MIRA can deliver its engineering services in a flexible manner to meet individual customer requirements ranging from consultancy support through to full turnkey vehicle programmes.

Description of Company Interests worldwide

MIRA operates from its UK headquarters and provides support to customers worldwide. MIRA is represented in several territories, details of which can be found on the MIRA website.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Optare Group Limited

Manston Lane
Crossgates
Leeds
LS15 8SU
England

Contact Steve Johnson - International Sales Manager
Tel +44 (0)113 264 5182
Mobile
Fax +44 (0) 113 260 6635
E-mail steve.johnson@optare.com
Web-site www.optare.com

Description of Products/Services

Bus and Coach Manufacturing for the UK, US and European markets.

Description of Company Interests worldwide

Established network of Sales and Service dealerships in North America.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Otter Controls Ltd

Hardwick Square South
Buxton
Derbyshire SK17 6LA
England

Contact Ron Witts – Automotive Products Sales Manager
Tel +44 (0) 1298 762300
Mobile
Fax
E-mail r.witts@ottercontrols.com
Website www.ottercontrols.com

Description of Products/Services

Otter Controls produce bimetallic overcurrent and overtemperature protectors, for D.C. motors driving window lifts, windscreen wipers, seat adjust, cooling fan and many other standard car accessories.

Our products provide reliable cost effective protection for DC motors manufactured worldwide, where Otter co-operate with major motor manufacturers to produce an integral part of the motor design.

Description of Company Interests worldwide

Otter Controls work with DC motor manufacturers worldwide, particularly in Asia, Europe, The Americas and China to provide motor protection.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Premier Hazard Ltd

Moorfield Road
Leeds
West Yorkshire LS19 7BN

Contact Len Henshall - Sales Director
Tel +44 (0)113 239 1111
Mobile
Fax +44 (0)113 239 1131
E-mail len.henshall@premierhazard.co.uk
Website www.premierhazard.co.uk

Description of Products/Services

Manufacturer of lightbars, beacons, sirens and ancillary hazard warning equipment for Police, Fire, Ambulance, utility and recover vehicles

Description of Company Interests worldwide

Distributors in Czech Republic, Russia, Hungary and Croatia

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Prestolite Electric Ltd

Unit 48
The Metropolitan Park
12-16 Bristol Road
Greenford
Middlesex
UB6 8UP

Contact Chris Birkby- Services and Marketing
Tel +44 (0)20 8231 1000
Mobile +44 (0)7769 643 365
Fax +44 (0)20 8575 9575
E-mail mariusz.morawski@prestolite.co.uk or m@prestolite.co.uk
Website www.prestolite.co.uk

Description of Products/Services

A world-wide manufacturer of diesel engine heavy-duty electrical systems as applied to commercial vehicle, off-highway, marine and military applications. Main products - alternators, starters and switchgear

Description of Company Interests worldwide

Business mainly in Hungary

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Prodrive Automotive Technology (Europe) Ltd

8 Tanners Drive
Blakelands
Milton Keynes
Buckinghamshire MK14 5BN
England

Contact Tony Braddon – Business Development Manager
Tel +44 (0)1908 513049
Mobile +44 (0)7714 670859
Fax +44 (0)1908 513028
E-mail tbraddon@prodrive.com
Website www.prodrive.com

Description of Products/Services

Prodrive is an independent engineering consultancy that specialises in the design of engines, transmissions, active and passive vehicle dynamics, and integrated control systems.

With its extensive engine & vehicle emission test, calibration and manufacturing facilities. Prodrive is able to offer design, development and validation of new systems technology through to the engineering of niche vehicle products.

Description of Company Interests worldwide

Prodrive has engineering and manufacturing facilities in Europe, North America, Australia & Thailand to support engineering projects for major vehicle manufacturers worldwide.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Profex Associates Ltd

24 Ashley Road
Bradford on Avon,
Wiltshire BA15 1RT
UK

Contact Brian Stables - Director
Tel +44 (0)1225 863717
Mobile +44 (0)7785 325780
Fax +44 (0)1225 864381
E-mail bjstables@aol.com
Website www.profex.uk.com

Description of Products/Services

Automotive business support – specific expertise in elastomer related business, sales and marketing, re-structuring, choosing suppliers, identifying joint venture partners and business strategy. Specialists in operating businesses and developing relationships in Czech Republic and Romania.

Description of Company Interests worldwide

Associates in Czech Republic, Turkey and Romania. Sister consultancy providing marketing and engineering support in Romania.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Remploy Automotive

79 Torrington Avenue
Tile Hill
Coventry CV4 9AQ
England

Contact **Andrew Omand – Business Development Manager**
Tel +44 (0)24 76462715
Mobile +44 (0)7971 507091
Fax +44 (0)24 7642 7052
E-mail andrew.omand@remploy.co.uk
Website

Description of Products/Services

- Global procurement and supply chain management
- Assembly/late configuration through 100% inspection using “Poke Yoke” jigs of sub assembling/sue modules
- Sequencing to OEM’s
- Aftermarket kitting for service/collision repair/vehicle enhancement.

Description of Company Interests worldwide

- Purchasing and sourcing activities either through directed supply or Remploy’s own nominated supplies.
 - Supply chain management
 - Low cost sourcing activities
-

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Replica Engineering Ltd

Nelson Lane
Warwick CV34 5JB
England

Contact David Hoare – Technical Sales Representative
Tel +44 (0)1926 409330
Mobile +44 (0)7718 730750
Fax +44 (0)1926 409331
E-mail sales@replicaengineering.co.uk
Website www.replicaengineering.co.uk

Description of Products/Services

CNC precision machinists, supply chain integrators, assembly specialists.

Supplying the following components: hydraulic brake pistons, callipers and wheel cylinders – drive line and transmission components – chassis and engine brackets – turbo charger parts – wheel hubs – front uprights – suspension arms – stub shafts – gear lever assemblies – general automotive, machined parts and assemblies.

Description of Company Interests worldwide

Currently export to Sweden, Spain and Germany – now seeking to develop additional partnerships with OEM's and first and second tier Automotive Suppliers throughout Europe.

Also seeking to develop close working partnerships with producers of castings and forgings for automotive applications.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Retainagroup Ltd

134-136 Buckingham Palace Road
London
SW1W 9SA
England

Contact Wendy Rowe/ David Northey
Tel +44 (0)20 7823 6868
Mobile
Fax +44 (0)20 7823 6864
E-mail wendy.rowe@retainagroup.co.uk
Website www.retainagroup.com

Description of Products/Services

Marking and registration of property items, mainly vehicles. Retainagroup acts as Trusted Third Party (TTP) on behalf of motor manufacturers for the handling of security data.

Description of Company Interests worldwide

Particularly interested in India, South Africa and Australia

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Ricon UK Ltd

Littlemoss Business Park
Littlemoss Road
Droylsden
Manchester M43 7EF
UK

Contact Tony Baugh – Managing Director
Tel +44 (0)161 301 60 00
Mobile +44 (0)7710 376 292
Fax +44 (0)161 301 60 50
E-mail tbaugh@riconuk.com
Website www.riconuk.com

Description of Products/Services

Electro Hydraulic ramps and lifts for wheelchair access to vehicles.

Description of Company Interests worldwide

Ricon Corporation – Parent Company based in the USA
Ricon Japan – based in Tokyo
Worldwide dealer network
Worldwide support services

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Roush

Hawkes Drive
Heathcote Industrial Estate
Warwick CV34 6LX
England

Contact John Tampkins - Business Development Manager - Automotive
Tel +44 (0)1926 316128
Mobile +44 (0)7703 533020
Fax +44 (0)1926 331950
E-mail jtampkins@roush.co.uk
Website www.roush.co.uk

Description of Products/Services

Engineering services provider. All aspects of automotive and specialist vehicle engineering from concept, through design, prototyping, development and testing to production and beyond.

Road vehicles, motorsport, specialist and military vehicles.

Description of Company Interests worldwide

Roush has major facilities in the UK, throughout North America and in Germany

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Senior Automotive

9 Willow Road
Pen-Y-Fan Ind Est
Crumlin
Gwent
S Wales NP11 4EG
UK

Contact Roger A Phillips – European Manager Aftermarket
Tel +44 (0)1495 243933
Mobile +44 (0)7785 733901
Fax +44 (0)1495 241091
E-mail rphillips@seniorauto.co.uk
Website www.senioraftermarket.co.uk

Description of Products/Services

Manufacturers and distributors of flexible exhaust connectors for cars, CV, off road and construction equipment.

Supplying all exhaust and catalytic converter manufacturers as well as specialist exhaust component importers.

Description of Company Interests worldwide:

Global tier 1 and 2 manufacturer with plants in UK, USA, South Africa, South America, Czech and France

Products include exhaust flex components, oil drain tubes, exhaust coolers, cabin heaters.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Sound & Vibration Technology Ltd

Station Lane
Millbrook
Bedfordshire MK45 2YT
England

Contact Richard Johnson – Managing Director
Tel +44 (0)1525 408502
Mobile +44 (0) 7860 369 949
Fax +44 (0)1525 408501
E-mail rjohnson@sovibtech.com
Website www.sovibtech.com

Description of Products/Services

Sound & Vibration Technology Ltd is a provider of Testing based solutions to the engineering challenges of major manufacturers, who are focussed on developing new products and bringing them to market in shorter timescales, at lower cost and with better quality.

We provide leading edge Sound Quality Engineering, Noise and Vibration Testing and Technology Development services to automotive, aerospace, rail and industrial clients and operate from the offices and laboratory located at Millbrook Proving Ground, Bedfordshire, in the UK.

Description of Company Interests worldwide:

Sound & Vibration Technology Ltd operates globally from its offices in the UK, performing testing services at its own facilities or those of its clients worldwide.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Stafford Rubber Co Ltd

Bellsize Close
Norton Canes
Cannock
Staffs WS11 3TQ

Contact Steve Huckfield – Sales Director
Tel +44 (0)1543 270 002
Mobile
Fax +44 (0)1543 278 046
E-mail steve.huckfield@stafford-rubber.co.uk
Website

Description of Products/Services

Rubber and plastic gaskets, extrusions and mouldings (including vac forming and compression moulding).

Description of Company Interests worldwide

Investigating JV in Southern China and possibility at exports to North America and NVH products. Very interested in any opportunities worldwide.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

TWI Ltd

Granta Park
Great Abington
Cambridgeshire CB1 6AL

Contact John Kell – Business Manager
Tel +44 (0) 1223 891 162
Mobile +44 (0) 7769 976 193
Fax +44 (0) 1223 894 615
E-mail john.kell@twi.co.uk
Website www.twi.co.uk

Description of Products/Services

TWI provides industry with engineering solutions in structures incorporating welding and associated technologies (surfacing, coating, cutting, etc) through information, advice and technology transfer; consultancy and project support; contract R&D; and training, qualification and personal membership.

In addition to providing expertise in material joining, TWI provides support in areas such as non-destructive testing; design for manufacture; ceramics, nanocomposites and sol-gel technologies; electronics and sensors, and advanced surface engineering.

Description of Company Interests worldwide

TWI is a global player with 3500 members across 60 countries worldwide and facilities in Brazil, Malaysia, and Iran plus agents around the world.

With the UK there are four TWI facilities, Cambridge, Port Talbot, Sheffield and Middlesbrough.

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

ThyssenKrupp Body Stampings Ltd

Wolverhampton Road
Cannock
Staffordshire
WS11 1LY

Contact David Fletcher
Tel +44 (0) 1543 466 664
Mobile
Fax +44 (0) 1543 466 665
E-mail dhfletcher@tk-ba.thyssenkrupp.com
Website

Description of Products/Services

Description of Company Interests worldwide

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Vision Alert Automotive Ltd

Victoria Industrial Park
Seacroft
Leeds LS14 2LA
England

Contact Christopher Marshall – Sales & Marketing Director
Tel +44 (0)113 2375340
Mobile +44 (0)7736 821442
Fax +44 (0)113 2375360
E-mail sales@visionalert.co.uk
Website www.visionalert.co.uk

Description of Products/Services

Manufacturer of automotive warning products included rotating and flashing beacons, lightbars and reversing alarms.

Description of Company Interests worldwide

Part of the ECCO group based in Idaho, USA. Vision Alert is the European headquarters and Hazard Systems in Tasmania is the Asia/Pacific headquarters.

Vision Alert has distributors in most European countries. In addition we have distribution in the Middle East, South America and selected Asian markets.

In addition to the trade distribution the ECCO group works closely as a key supplier with a large number of off highway OEMs such as Caterpillar, JLG, and Terex

SMMT INTERNATIONAL BUSINESS GROUP HANDBOOK

Zytek Group Ltd

London Road
Bassetts Pole
Sutton
Coldfield
W Midlands B75 5SA
England

Contact Steve Tremble – Sales & Marketing Director,
MD Zytek Systems
Tel +44 (0)121 3232323
Mobile
Fax +44 (0)121 3232210
E-mail steve.tremble@zytek.co.uk
Website www.zytek.co.uk

Description of Products/Services

- Powertrain control systems, calibration, applications engineering, system and vehicle control engineering for road and race cars.
- EV & HEV developments
- Engine design and development
- Racecar chassis design and development

Description of Company Interests worldwide

- Minority owned (19%) by Motorola Automotive
- Involved in Motorola Powertrain product developments.